

Army Acquisition Reform Newsletter



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Army Acquisition Reform Web Site: <http://acqnet.sarda.army.mil/acqref/default.htm>
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SMDC HUBZONE CONTRACTING OPPORTUNITIES

The purpose of the Historically Underutilized Business Zone (HUBZone) Program is to provide federal contracting assistance for qualified small business concerns located in historically underutilized business zones in an effort to increase employment opportunities, investment and economic development. In order to stimulate economic development in HUBZone areas, the U. S. Army Space and Missile Defense Command (SMDC), Huntsville, Alabama, requested capability statements from small business concerns throughout the United States. A total of 48 Basic Ordering Agreements (BOAs) were awarded by SMDC to certified HUBZone small business concerns in 18 states as a result of this effort.

The BOAs provide a variety of contracting opportunities for HUBZone small business concerns including supplies, services, research and development and manufacturing. Contracting officers throughout federal government organizations are authorized to issue Task Orders against the BOAs. Orders may be negotiated as firm-fixed price or cost reimbursement and may be either sole source or competitive. The BOAs may be electronically downloaded from the SMDC website under "Business" and "HUBZone Information" at <http://www.smdc.army.mil>.

As a result of the success of this program, Mr. Mark Lumer, SMDC Principal Assistant Responsible for Contracting (PARC), was recognized by the Small Business Administration and Senator Kit Bond, Chairman, Senate Small Business Committee, for his efforts in promoting business and contracting opportunities for HUBZone small business concerns nationwide.

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