



ARMY

ACQUISITION REFORM



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M9 ACE Warranty Waiver Saves \$431,000

The Army waived the requirement for a warranty on the new production of M9 Armored Combat Earthmovers. The savings of \$431,000 on the 51 Earthmovers now on contract with United Defense will be reinvested in the ACE program in the form of improved production hardware and engineering services.

IOC Puts Past Performance First

Headquarters, Industrial Operations Command (IOC) issued a best value solicitation which resulted in an award to Martin Electronics, Inc. (MEI) for SM-875 simulators. The basis for award was MEI's *excellent past performance* along with its offer, even with a 12.5% price premium on their proposal. IOC determined that the best value to the government was to award to other than the low bidder based on evaluation of the past performance of all offerors. MEI, the past producer of the SM-875, proved to be a lower performance and schedule risk to the government, offsetting the increased premium. IOC, as DoD's Single Item Manager for Conventional Ammunition, procures this training device for the Navy.

MTS Strategy Key to Army Reserve Rebuild Program for the M915 Tractor Truck Upgrade

The application of the *Modernization Through Spares (MTS)* strategy to the U.S. Army Reserve's (USAR) M915 Truck, Tractor Upgrade (Glider Kit) Program will be fundamental in transforming a DRMO (Defense Reutilization Market Office) candidate into a technologically proven, mission ready asset. The current M915 fleet is approaching the end of its service life with little relief in near term procurement dollars programmed for the existing Extended Service Program for the USAR. The MTS approach provides a 10 to 15 year life extension for this valuable but aging line haul fleet. The Glider Kit program is a performance-based requirement. Restoring form, fit, and function saves over half the cost of replacing the fleet (60K savings per conversion). The program utilizes USAR soldiers and facilities in applying a commercial off-the-shelf (COTS) kit. The MTS approach ensures system readiness, returns performance to the original design, improves safety, and reduces life cycle costs for this line haul fleet.