



ARMY

ACQUISITION REFORM



Issue 39

11 October 1996



ATCOM SAVES \$11M THROUGH EXCHANGE PROGRAM AUTHORITY



Aviation-Troop Command's (ATCOM) creative use of the little known and used authority to exchange non-excess personal property for similar items (see DFARS Subpart 217.70) is paying big dividends. A recently awarded contract will exchange 124 old, obsolete, and non-pressurized U-21 U aircraft and a warehouse full of spare parts for a brand new C-12 aircraft. The exchange is valued at \$6.1 million and avoids \$5 million in costs associated with storage and disposal of the U-21s and its parts.

USASSDC STREAMLINES ACQUISITION PROCESS USING THE INTERNET



The Contracting and Acquisition Management Office of the US Army Space and Strategic Defense Command (USASSDC) issued its first competitive solicitation over the Internet for 14 specially configured computers, significantly reducing lead time and producing savings. With the use of the Internet, the requirement was issued, evaluated and awarded within 36 days after the contracts office received the action. The presolicitation synopsis notified potential offerors of the USASSDC World Wide Web (WWW) address for downloading the solicitation and the estimated release date. The WWW availability eliminated need to mail solicitation. Proposals were submitted either by mail, facsimile, or express mail. Strong interest spurred by releasing the requirement over the Internet is thought to be a factor in the cost savings of 30% less than the government estimate.



PREAWARD DEBRIEFING RULES FINAL

The Defense Acquisition Regulation (DAR) Council finalized rules for Preaward Debriefing requirements (FAR Case 96-304) which revises the Federal Acquisition Regulation (FAR) to provide guidance for debriefings to any interested offerors on the reasons for that offeror's exclusion from the competitive range in a competitive negotiation.