



Issue 26

# ARMY ACQUISITION REFORM



3 July 1996

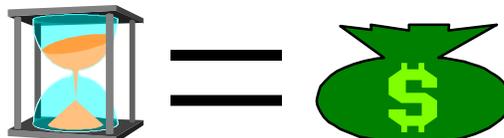
## **REINVENTION LABORATORY FOR ARMY XXI**

On 1 July 1996, the Secretary of the Army approved the designation of Reinvention Laboratory for Army XXI Acquisition Reform. This Reinvention Laboratory is different from most in that the laboratory is a *process* -- not an organization. The purpose of the Reinvention Laboratory is to integrate the materiel successes of Force XXI, and specifically the results of the Advanced Warfighting Experiments (AWES) ending in the Spring 1997, with the best practices of acquisition reform to quickly and economically acquire the equipment necessary to field the first Army XXI Division by September 2000.



## **ALPHA CONTRACTING AT TACOM**

Alpha Contracting is a technique that uses a team approach to prepare, evaluate, and award proposals in substantially less time than the traditional approach. The Alpha technique involves working with the contractor, DCAA, DCMC, PEO staff, and the contracting and pricing personnel to develop, evaluate, and negotiate in a more concurrent manner. Using this technique on the recent HEMMT-LVS vehicle family acquisition, TACOM reduced PALT (Procurement Administrative Leadtime) by 50%, saving approximately 120 days of cycle time. TACOM has used Alpha Contracting on other programs with great success. On the Improved Recovery Vehicle buy, PALT was reduced from 22 months to 4 months. Orders for the Responsive Urgent Services Handling (RUSH) project are being issued in under one month instead of the 5 to 7 months it normally takes.



Questions? Contact LTC Hooks, (703) 697-2558, [hooksl@sarda.army.mil](mailto:hooksl@sarda.army.mil)  
or Ms. Dorine Miller, (703) 697-4382, [miller@sarda.army.mil](mailto:miller@sarda.army.mil)