



# ARMY ACQUISITION REFORM

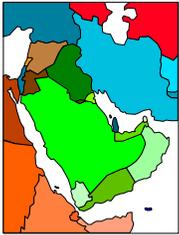


Issue 14

21 March 1996

## MORE CONTRACT STREAMLINING

During Desert Storm, support for certain communications control facilities was provided by sole source contracts. ISC has competitively awarded follow-on contracts using innovative procedures, an electronic bulletin board, consolidated requirements and a performance-based statement of work that allowed bidders to propose alternative, innovative ways of doing business. A best value contract was later awarded for \$8.4M--55% below the initial government estimate.



## WAIVER OF NEEDLESS OVERSIGHT SAVES \$\$\$

When DOD agreed to waive a FAR requirement to track low-cost government property, the RADFORD Army Ammunition Plant was able to negotiate a reduction in the price of its operating contract of \$123,000. This reduction represents the cost of the salaries of two personnel no longer needed and avoidance of the associated supervisory oversight no longer required.

## SECDEF APPROVES NEW DODD 5000 SERIES REGS

These regs incorporate the new acquisition streamlining measures enacted into law over the last two years and are available over the internet at <http://www.acq.osd.mil/api/asm>.

## ACQUISITION STREAMLINING AVOIDS \$133M INCREASE

A Black Hawk IPT focused on commercializing its Multiyear V RFP to allow the contractor to reduce costs. The IPT approved 25 of 29 commercialization proposals submitted by Sikorsky, eliminated 197 Milspecs/Std, eliminated 39 data items and reduced the content of 30 more. Consequently, Sikorsky was able to offer 36 aircraft in FY97 for near the 60 aircraft-per-year price. Using standard government practices, the PM estimates that Sikorsky's price could have been \$133M higher over the same period.

Questions? Contact Mr. Endicott, (703) 697-2542, [endicotr@sarda.army.mil](mailto:endicotr@sarda.army.mil)