



# ARMY ACQUISITION REFORM



Issue 11

26 February 1996

## UNIT COST REDUCED BY TWO THIRDS

PM Night Vision's efforts with the Driver's Vision Enhancer shows how acquisition streamlining can dramatically reduce unit price and total program costs. Relaxing non-critical performance requirements enabled bidders to propose multiple competing technical solutions which resulted in newer technology and a reduction in unit cost from \$49,000 to \$16,000. The end result is expected to be a \$114.8 M cost avoidance on Bradley M2A3 vehicles--a 69% reduction! POC: Mr. Ryan, (908) 532-6859, ryan@doim6.monmouth.army.mil

## VEP REDUCES TESTING COSTS

TACOM-ARDEC recently approved a value engineering proposal that will reduce the number of reference shots required during M865 120mm Tank Ammunition acceptance tests from 30 to 10. The change is estimated to save up to \$10k per lot in cartridge costs; another \$30k in the cost of testing. POC: Mr. Cramond, (309) 782-7178, jcramond@ria-emh2.army.mil



## 50% IMPROVEMENT EXPECTED

CECOM's next generation lithium battery is being bought using a performance spec that allows bidders to propose any chemistry and uses various evaluated options to reduce battery operating and support costs. This 5-year procurement will employ direct vendor delivery to eliminate depot storage costs. POC: Mr. Gietter, (908) 532-6764, gietter@doim6.monmouth.army.mil